

PROSPERTY NETWORK

RAISING FINANCE - A MINDSET

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THE ABILITY TO CREATE WEALTH FROM NOTHING, TO ME IS PURE MAGIC



PROSPERITY NETWORK

PROSPERTY NETWORK

- AN INTRO TO STARTING WITHOUT ANY MONEY AND BUILDING

- A WHOLE PORTFOLIO USING OTHER PEOPLES MONEY

- WHY I'M PASSIONATE ABOUT THIS SUBJECT

- UNLIMITED OPPORTUNITY

MY FIRST DEAL

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- PURCHASED USING O.P.M.

- A LARGE HOUSE CONVERTED INTO 5 FLATS AND A 6 BED HMO

- CASH FLOWS £1,050 PM EACH
£60,000 EQUITY CREATED

- INFINITE RETURN ON INVESTMENT

- NEEDED TO RAISE IN EXCESS OF £200,000

- JOINT VENTURES



WHY YOU WANT TO MASTER THE SKILL OF RAISING FINANCE

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- HOW MANY HOUSES WOULD YOU BUY IF YOU HAD UNLIMITED CASH?

- NEVER WALK AWAY FROM DEALS

- GROW WITH SPEED

- REACH FINANCIAL GOALS QUICKER

- BUY ANYTHING IF THE FIGURES WORK

- THE DIFFERENCE BETWEEN AN AMATEUR AND A PRO

WHAT HAVE I DONE WITH OTHER PEOPLES MONEY?

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MY DEALS AND THE DIFFERENT STRATEGIES I HAVE BEEN ABLE TO DO

REPO'S

QUICK SALES

UN-MORTGAGBLE PROPERTIES

ALL STRATEGIES

HOW DOES IT WORK? MONEY FIRST OR DEAL?

FIND A DEAL - RASISE THE MONEY AGAINST THE DEAL

REFINANCE OR SELL TO PAY ANGEL BACK

WHO IS AN ANGEL?

HOW DO YOU FIND, APPROACH AND TALK TO ANGEL INVESTORS?



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WHAT DO THEY ASK?

WHAT OBJECTIONS DO THEY HAVE?

SOME PLACES TO RAISE FUNDS

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- SOCIAL MEDIA

- NETWORKING EVENTS

- FAMILY

- REFERALS

- ANYWHERE!! JUST DAY TO DAY LIFE - TALK ABOUT WHAT YOU DO!

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GETTING OVER THE FEAR OF USING OTHER PEOPLES MONEY - THE MINDSET

POSITIVE MINDSET

MY BIGGEST FEAR WAS NOT BEING ABLE TO RAISE FINANCE

ITS A WIN WIN - YOU CAN RETIRE PEOPLE EARLY

WE ALL START FROM SOMEWHERE - DON'T LET LACK OF EXPERIENCE HOLD YOU BACK

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WHAT HAVE I LEARNED FROM MY INVESTORS?

WHY DO THEY LEND TO ME?

(HONESTY, TRUST, INTEGRITY, TRACK RECORD OVER TIME)

IN SUMMARY

- THINK BIG - LARGER AMOUNTS ARE EASIER TO AQUIRE FROM WEALTHY PEOPLE WITH THE RIGHT MINDSET

- YOU ATTRACT WHO YOU ARE

- HAVE INTEGRITY AND BE HONEST, IT'S ATTRACTIVE

- WE ALL START SOMEWHERE

- APPROACH PEOPLE WHO SCARE YOU

- BE PATIENT






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